

LACI's Innovators Program

COHORT 6

Building an inclusive green economy

laci.org



Los Angeles Cleantech Incubator (LACI)'s mission is to create an inclusive green economy by **unlocking innovation**, **transforming markets**, and **enhancing community**.

We are currently recruiting for <u>Cohort 5</u> of the Innovators Program.

Founders Business Accelerator

Impact-focused accelerator for small businesses



Innovators Program

Light-touch network access program for cleantech innovators in Southern California

Incubation Program

Hands-on incubation services supporting cleantech startups in Southern California

Market Access Program

Large scale pilot program for scaling cleantech solutions in Southern California

- Monthly curated resources and opportunity email
- Check-in's with LACI expert
- Curriculum and training workshops
- Networking events and visibility within LACI's ecosystem

Applications due July 2021

- 1-year program starting September 2020
- As early as pre-seed or pre-prototype ventures with at least a proof of concept.

This is a **FREE** program funded by the California Energy Commission.



PROGRAMMING & BENEFITS

Access to Opportunities & Resources

- Monthly resource email with updates on open grants, current RFPs, upcoming competitions, conferences, discounted events, and webinars.
- Access to platforms, tools and resources as well as links to relevant research and articles.
- Regular opportunities, resources and updates via program communication channel.

Curriculum & Check-ins

- Check-in with a LACI expert every other month and seek guidance on specific business obstacles or technical hurdles. These sessions could cover topics such as pitch deck review, investor strategy, partnership analyses, or team building.
- Attend five curriculum workshops to help launch your venture led by industry experts and LACI staff:





Building an inclusive green economy | Learn more at laci.org



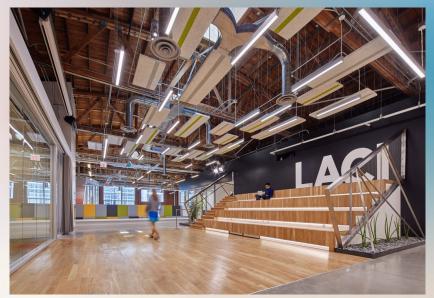
PROGRAMMING & BENEFITS

Visibility in LACI's Network & Ecosystem

- Promotion as a LACI Startup via LACI's website and social media.
- Participation in LACI and LACI partner events and showcases. This includes Power Day, LACI's annual conference and startup showcase.
- Inclusion in newsletters and startup updates sent to LACI partners, investors, stakeholders, and community.
- Invitations to community building opportunities with LACI founders.

Access to La Kretz Innovation Campus

Inspired by the creative spirit of the people of L.A., **LADWP's La Kretz Innovation Campus (LKIC)** is the front door for cleantech innovation in Los Angeles. The Campus serves as the home for **LACI** and is a hub for incubating startups. **LKIC features conference rooms, classrooms, event space, training space, co-working space and a world-class maker space and prototyping center.**



- 25% Discount to La Kretz Innovation Campus Membership with options of Hot Desks, Dedicated Desk or Private Office Space with full campus access including conference rooms.
- 25% Discount to <u>Advanced Prototyping Center</u> with access to prototyping support in the machine shop, welding lab, electronics lab, and wet lab, and free Autodesk membership.

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TECHNOLOGY SCOPE

LACI is excited about these technologies for 2021, but looks forward to seeing all types of innovation in our **three focus areas**

Clean Energy

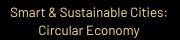


- Technologies that support building efficiency & electrification.
- Software and hardware solutions for vehicle to grid integration for managed charging of fleets and non-fleets and support load growth from millions of EVs hitting the CA market in the next decade.
- Resiliency solutions for disaster prevention and response.
- Innovations building an Internet of Energy to seamlessly and cohesively tie together all grid asset.
- Clean generation and storage technologies.

Zero Emissions Mobility



- Innovative electric vehicle charging solutions enabling rapid EV adoption in multi-unit dwellings (apartments, condominiums, commercial offices) and medium-duty and heavy-duty vehicles.
- Electric, zero emissions medium-duty and heavy-duty goods movement solutions.
- Solutions for zero emissions first-mile and last-mile goods movement.
- Models or solutions that integrate, manage, and/or improve the accessibility of shared mobility options.
- Sophisticated real-time tracking of transportation and mobility data.





- Digital solutions for monitoring resource use.
- Software and hardware innovations for reducing and tracking waste streams.
- Innovative new materials for textiles, plastics and built environment utilizing post-consumer products and produce zero-waste.
- Technologies for cradle-to-cradle materials management and accountability.
- Solar PV battery, and other technology reuse and recycling.



Eligibility Criteria

We look for innovative cleantech entrepreneurs launching early stage ventures (pre-seed or pre-prototype).

To be eligible for the program, startups must:

- Technology: cleantech solution within the outlined technology scope.
- ✓ Own or license a novel proprietary technology.
- Product stage: established some proof of concept or TRL 3 with critical function.
- Location: address in one of the following four counties: Santa Barbara, Ventura, Los Angeles, Orange.



August

September

Apply!

Applications will open in May 2021. Stay tuned for the live link.

May to July

Applications are reviewed by a **technical review committee**. Top rated applicants will progress to an **interview with LACI staff**.

Review, Interview & Selection

Program Start & Kick-Off

Program begins with an onboarding event in **September 2021.**

We welcome 15 startups to join us in the new cohort.

Building an inclusive green economy | Learn more at laci.org



Join us!

The deadline to apply is

July 2021

For more information contact the PIpeline Manager at pipeline@laci.org

